

**COURSE DATA****Data Subject**

Code	42147
Name	International business law
Cycle	Master's degree
ECTS Credits	5.0
Academic year	2023 - 2024

Study (s)

Degree	Center	Acad. Period year
2069 - M.U. Gestión de Negocios Internacionales (2007)	Faculty of Economics	1 First term

Subject-matter

Degree	Subject-matter	Character
2069 - M.U. Gestión de Negocios Internacionales (2007)	12 - International business law	Obligatory

Coordination

Name	Department
ESPINOSA CALABUIG, ROSARIO	65 - International Law 'Adolfo Miaja de la Muela'

SUMMARY

International Business Law module deals with the issues raised in the field of international trade operations. The course provides knowledge of the rules of applicable law and international litigation (jurisdiction and arbitration). The module focuses in particular on international contracts in key As part of the law of international trade.

PREVIOUS KNOWLEDGE**Relationship to other subjects of the same degree**



There are no specified enrollment restrictions with other subjects of the curriculum.

Other requirements

Students will have completed a degree or degree that has given him skills in business management.

OUTCOMES

2069 - M.U. Gestión de Negocios Internacionales (2007)

- identify the differences between rules of litigation and rules of applicable law in international commercial transactions.
- be aware of the rules that determine international litigation as well applicable law to international contracts, international taxation and company law.
- analyse several international contracts and its principal practicals problems: contracts of Sales of goods, contracts of carriage by sea.
- be aware of the legal framework of the international business transactions, in particular the historical development of the WTO system and its institutional structure, the General Agreement on Tariffs and Trade (GATT) and the General Agreement on Trade in Services (GATS).
- identify the rules of behavior of the companies according to the european antitrust law.
- analyse the principles of international taxation (both in direct and indirect taxation) and describe the concept of tax sovereignty, its international limits and the conditions for exercising it.

LEARNING OUTCOMES

1. The student is able to correctly use the most common international business law legal terminology.
2. The student is able to handle (international, European and domestic) sources of law of international trade to solve a case related to international business.
3. The student is able to negotiate and draft international contracts and assess the most common terms used in them.
4. The student is able to determine the law applicable to international contracts of sale and freight, as well as the most appropriate in each case study conducted INCOTERM.
5. The student is able to assess what may be the internationally competent court in a case study related to international trade, both when it comes to a state as arbitral tribunal.



DESCRIPTION OF CONTENTS

1. Previous issues of international business law

2. General aspects international business law

3. General aspects of international business law

4. Settlement of disputes in international trade

WORKLOAD

ACTIVITY	Hours	% To be attended
Classroom practices	20,00	100
Theory classes	13,00	100
Tutorials	12,00	100
Study and independent work	30,00	0
Readings supplementary material	10,00	0
Preparing lectures	10,00	0
Preparation of practical classes and problem	15,00	0
Resolution of case studies	15,00	0
TOTAL	125,00	

TEACHING METHODOLOGY

1. Lecture.
2. Practical cases.
3. Analysis of contractual models and carrying case law and legislative comments.

EVALUATION



English version is not available

REFERENCES

Basic

- The Law and Practice of International Trade, Clive M. Schmitthoff, (13TH edition) 2011.
- Business Law in the Global Market Place: The Effects on International Business, Butterworth 2011, 3rd ed.
- International Trade Law, 4th edition, Indira Carr, Cavendish Publishing Ltd 2009.

Additional

- The UNIDROIT principles of International Commercial Contracts.
- Documentary Credit Law throughout the World, ICC publication, n°633.
- INCOTERMS 2010. ICC publications. Model of International Sale Contract.
- <http://www.wto.org>, <http://www.un.org/>, <http://www.unsystem.org/>
<http://www.uncitral.org>, <http://www.wipo.org/index.html.en>
<http://www.unidroit.org>, <http://www.worldbank.org/>
<http://www.mpipriv-hh.mpg.de> , <http://www.iccwbo.org>
<http://www.oecd.org>, <http://www.ebrd.org/>
<http://www.intracen.org/>, <http://www.mercosur.org>